

MARCH 15-20
MEETINGS + COURSES

**MARCH 18-20** 

**CONFERENCE + EXHIBITION** 

ANAHEIM CONVENTION CENTER / CA

## REIMAGINE POSSIBILITIES

2025

# EXHIBITOR PROSPECTUS



IPCAPEXEXPO.ORG | #IPCAPEXEXPO

#### ABOUT IPC APEX EXPO

IPC APEX EXPO is the industry's premier and largest event in North America for the printed circuit board and electronics manufacturing industry. It brings together professionals from around the globe to engage in the Technical Conference, Exhibition, Professional Development Courses, Standards Development and Certification programs. These activities provide extensive educational and networking opportunities that can significantly enhance your career and company by providing you with the knowledge, technical skills, and best practices to solve any challenge.





## RESERVE YOUR SPACE AT IPC APEX EXPO 2024



PCB fabricators, designers, OEM's, EMS companies and more attend IPC APEX EXPO! This is your opportunity to join North America's largest and most qualified audience in electronics manufacturing. Strengthen your existing business relationships and meet new business contacts through access to a diverse range of colleagues and thought leaders.



#### TO RESERVE A BOOTH

Visit: www.ipcapexexpo.org or contact: Kim DiCianni, Director, Trade Shows & Events at KimDiCianni@ipc.org, +1-847-597-2823, or Alicia Balonek, Senior Director Trade Shows & Events at AliciaBalonek@ipc.org, +1-847-597-2898.



## 70% ATTENDEES

#### IDENTIFY THEMSELVES AS KEY BUYERS OR INFLUENCERS

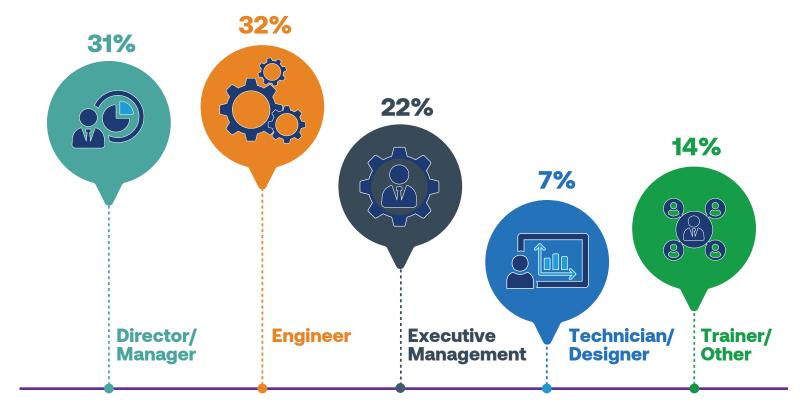
IPC APEX EXPO 2023 welcomed 7,254 total visitors from 50 countries



#### INDUSTRY SECTORS REPRESENTED BY IPC APEX EXPO ATTENDEES

- Aerospace
- Automotive/Transportation (automobiles, rail, marine, bus and truck)
- Communications Infrastructure Equipment
- Consumer Technology (mobile, communication devices, business equipment, appliances, wearables)
- Defense/Military
- Energy/Industrial (oil/gas, electric grid, energy, industrial controls/automation)
- Medical/Instrumentation
- Recreational (RV, Marine, OPE & RTV)
- Semiconductors
- Off-Highway (Construction, Agriculture and Mining)

## **CONNECT WITH HIGHLY QUALIFIED ATTENDEES**



## ATTENDEES VISIT IPC APEX EXPO TO ...

- 1. Exposure to New Products/Find New Suppliers
- 2. Network with Industry Experts
- 3. Visit Existing Suppliers
- 4. Training & Education



## ATTENDEE MAIN INTERESTS

- Assembly
- Emerging Technologies
- Quality, Reliability and Testing
- Printed Electronics
- PCB Fab
- PCB Design
- Factory of the Future (Smart Factory, IoT)

- Advanced Packaging
- Cleaning and Coating
- Box Build
- Wire Harness Manufacturing
- Operator Training
- Environmental/Safety and Compliance

## ATTENDEE PURCHASING POWER

MAKE FINAL DECISION

**22%** 

**RECOMMEND/INFLUENCE** 

**68%** 

### ATTENDEES PLANNING TO BUY

50% OF ATTENDEES INDICATED THEY WILL BE MAKING A PURCHASE WITHIN THE YEAR.

more than 68% of survey respondents

INDICATED THE SHOW HAS AN IMPACT ON THEIR BUYING DECISIONS THROUGHOUT THE YEAR.

### **EXHIBITOR TESTIMONIALS**



We may say each year is the best, but we mean it. Everything worked – the move to Anaheim, a different floorplan, the later dates! Insulectro and its suppliers are grateful for all you do to advance our industry.

- John A. Lee, Insulectro

99



The quality of the leads were strong, and the show continues to be very successful for us.

- Joe Clure, Kurtz Ersa Inc.

99



APEX continues to be the meeting place of the electronics assembly marketplace in America.

- Thomas M. Forsythe, Kyzen Corporation





As a member and exhibitor, the 2024 IPC Apex Expo exceeded our expectations, the event features a unique blend of technical conferences, professional development, standards development meetings along with a manufacturing equipment exposition that is second to none! Well done IPC and looking forward to next year.

- Robert Ferguson, Schmid





## ATTENDEE TESTIMONIALS



IPC Apex Expo is a great place to lean new technologies, advancement in equipment world, networking with other colleagues. Technical conferences are very educational, guest speakers are very well informed. I always enjoy the show and learn from exhibitors and conference speakers on resolving some of the process challenges in my company.

- Fred Mottaghian, Sanmina



The show provides customers' a unique experience of being able to compare suppliers and solutions while choosing the best fit for their company.

- Kevin Germaine, SRCTec





Attending the show help you find a new supplier? Learn about new technology? Give you some great ideas for improving efficiencies back at the office? Help you solve a pressing challenge at your company? Save you time and money than solving the problem on your own? The answer in my case was yes to all.

- Kim Souva, zearfott Corporation



### PARTNER WITH IPC TO ACCELERATE YOUR SUCCESS

IPC APEX EXPO is the largest event in North America focused on printed board design and fabrication, electronics assembly and test. As an exhibitor at this show you can reach nearly 5,000 key decision makers and buyers. No other event in North America delivers comparable face-to-face buying power for electronics manufacturing.

Every representative of the supply chain — PCB manufacturers, designers, OEMs, EMS companies and more — come together at **IPC APEX EXPO.** This global electronics industry event allows product designers, technical experts and company executives from around the world to collaborate on **NEW IDEAS.** 

#### CATEGORIES ATTENDEES SPECIFY, RECOMMEND TO BUY

- Adhesives & Dispensers
- Assembly Chemicals & Materials
- Automated Test Equipment
- Cleaning Equipment & Supplies
- Components, Connectors, Fasteners
- Component Prep & Placement
- Conductive Yarns & Fibers
- Drilling, Routing & Tooling Equipment
- EMS/Contract Assembly
- PCB Chemicals & Materials g Equipment

- Photovoltaics/Solar
- Printed Boards/Flex Circuits
- Printed Electronics
- Production Hand Tools & Fixtures
- REACH/RoHS Compliance Services
- Reflow & Wave Soldering Systems
- Rework, Repair Tools & Kits
- Services: CAD, CAM, MES, etc.
- Software: CAD, CAM, MES, etc.
- Stencil Printing Systems
- Test/Inspection Systems



#### SOME OF THE TOP CUSTOMERS THAT HAVE PREVIOUSLY ATTENDED IPC APEX EXPO

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**ABB** 

**Airbus Corporation Alpine Electronics Amazon Lab 126 Analog Technologies** 

Apple

**Applied Materials BAE Systems** 

**Ball Aerospace & Technologies** 

**BASF** 

**BMW Group Boeing** 

**Bosch** 

**Bose Corporation Boston Scientific** 

**Broadcom** 

Cadence Design Systems Inc.

Canon Celestica **Cisco Systems** Continental AG

Crane Aerospace and Electronics

**Cummins** 

**Dassault Systems** 

Dell Inc. Delphi Denso

**Department of Defense Dow Corning Corporation** 

**Ducommun LaBarge EADS /Airbus Group** 

Eastman Kodak Company

**Eaton Ericsson** 

Flextronics International **Ford Motor Company** 

Foxconn

**Fujifilm** 

**Fuiitsu** 

**Garmin International General Dynamics General Electric** 

Google

**Harris Corporation** Hewlett-Packard

Hitachi Honeywell

**Huawei Technologies** 

**IBM** Intel Invented **Jabil Circuit** 

John Deere Electronic Solutions

Johnson Controls **Keysight Technologies** Kimball Electronics

**Kvocera** 

L-3 Communications

Lenovo

**Lockheed Martin** 

Medtronic **MFLEX** 

Micron Technology

**Microsoft** 

Missile Defense Agency

**Motorola Solutions** 

NASA

**National Instruments** 

**NEC** Nikon

**Nippon Mektron** 

Nokia

**Northrop Grumman** 

**Olympus** 

**Omron** 

**Panasonic Corporation Philips Electronics** 

**Plexus** Qualcomm Raytheon

**Ricoh Company Robert Bosch Rockwell Collins** 

**Rolls-Royce Corporation** 

**SAFRAN** Samsung

Sandia National Laboratories

Sanmina-SCI Schneider Electric Seagate Technology

**Siemens SMTC** 

**Sony Ericsson** 

Space Exploration Technologies (SpaceX)

St. Jude Medical

**Sumitomo Electric Industries** 

**TCL Teledyne** Teradyne, Inc. **Tesla Controls Texas Instruments** 

**Thales Toyota** TTM

U.S. Army Aviation & Missile

Command

**United Technologies** 

Valeo

Western Digital

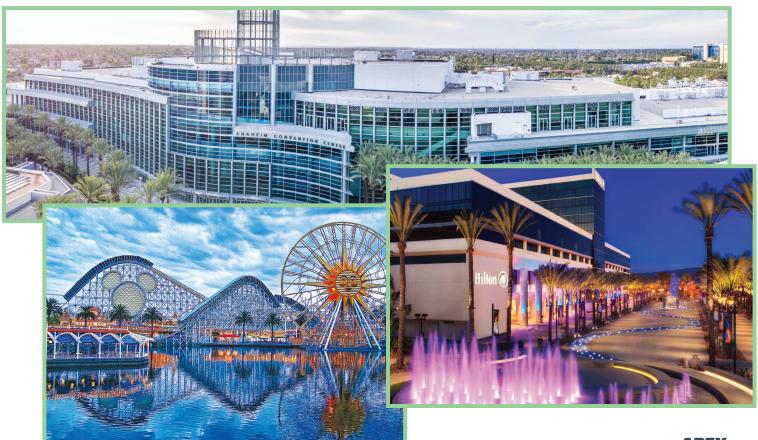
Wistron

**Zollner Electronics** 

#### **ANAHEIM WELCOMES BACK IPC APEX EXPO**



IPC APEX EXPO 2025, will take place at the Anaheim Convention Center. Anaheim, California is an exciting destination with vibrant nightlife, world-renowned attractions, a variety of dining options, sporting events and of course Disneyland! Make your trip to California more than a business trip, make it a vacation. Start planning at www.visitanaheim.org/attend.





## OUR COMMITMENT TO ENSURE QUALIFIED ATTENDEES

EMAIL | WEBSITE & MOBILE APP | VIDEO | PUBLIC RELATIONS
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IPC APEX EXPO IS THE LARGEST EVENT IN NORTH AMERICA
FOR THE ELECTRONICS MANUFACTURING INDUSTRY

#### **EXHIBIT SPACE IS SELLING QUICKLY!**

CONTACT US TODAY TO MAKE SURE YOU ARE PART OF NORTH AMERICA'S LARGEST ELECTRONICS MANUFACTURING SHOW.

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